

# The Lightspeed Enterprise

HealthCare At Lightspeed™

Frank Cornelsen

# ServiceNow Is A Fast-Growing, Global Company

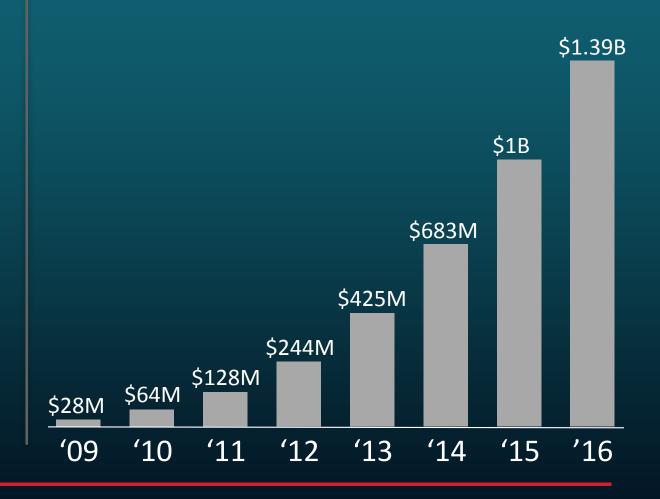
#### ~5,300 Employees

#### **Major Sites**

Silicon Valley, San Diego, Seattle Amsterdam, London Sydney, Tel Aviv, Hyderabad



#### \$1.39 Billion In Annual Revenue



# Global Enterprises In Every Industry Rely on ServiceNow













Morgan Stanley















Steelcase





CompuCom.



dimension data



**@**Hitachi Consulting

































**FLEXTRONICS** 





**LEXMARK** 







Construction Federal Financial Services Healthcare Higher Education Insurance IT Services Manufacturing Media MSPs Oil and Gas Retail Services Technology

# Forces Transforming Healthcare



Focus on Patient Outcomes



Value Based Care



Device Expansion in the Clinical

Environment



Security Management



Consolidation and New Entrants



Consumerization of Healthcare

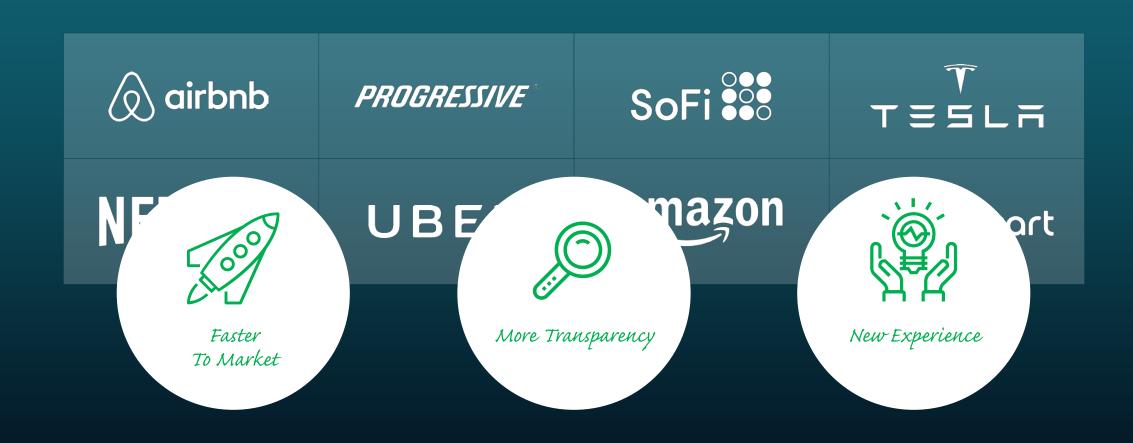


IoT Environment

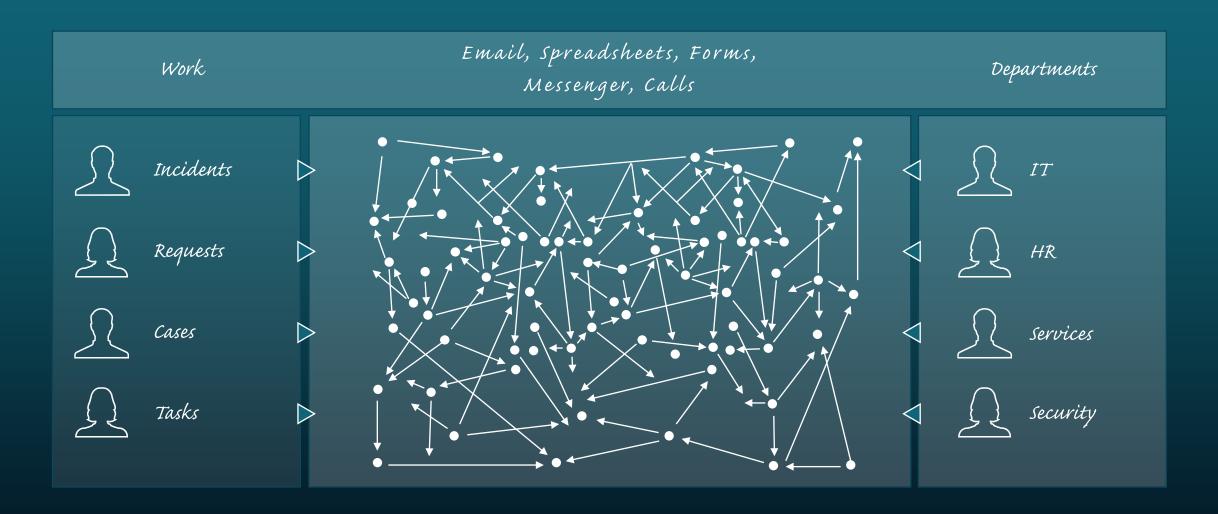


Evolving Regulatory Requirements

# A New Generation Of Company Is Disrupting The Old



#### Most Companies Stuck In An Old Work Model



#### That Work Model Hurts Business



Unproductive Employees



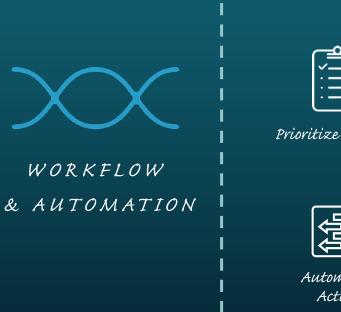
Higher Operating Cost



Slow Resolution Times

# A New System Of Action Is Needed







# The ServiceNow System Of Action



Energized Employees



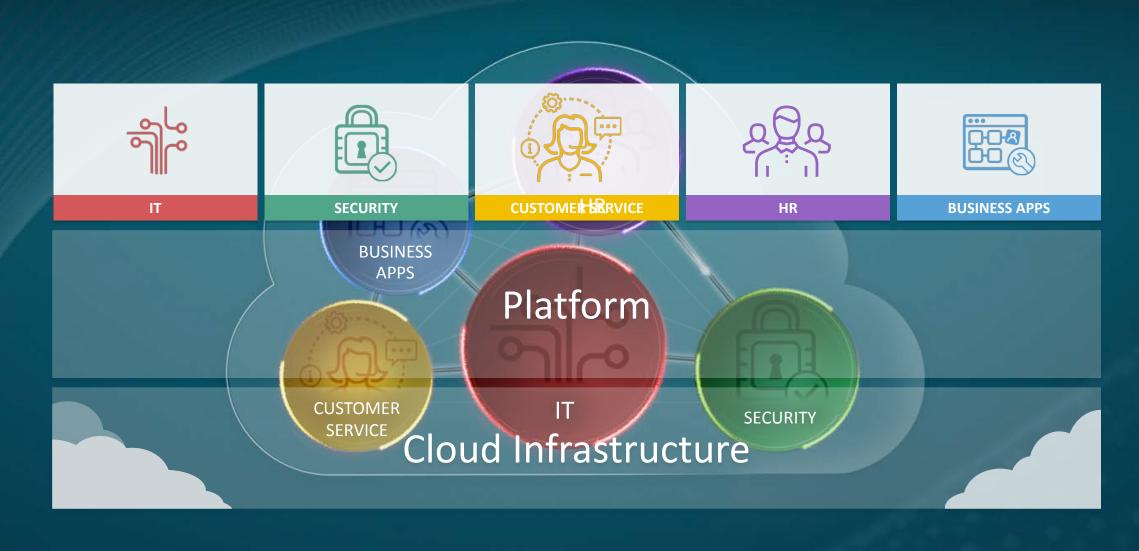
Game Changing Economics



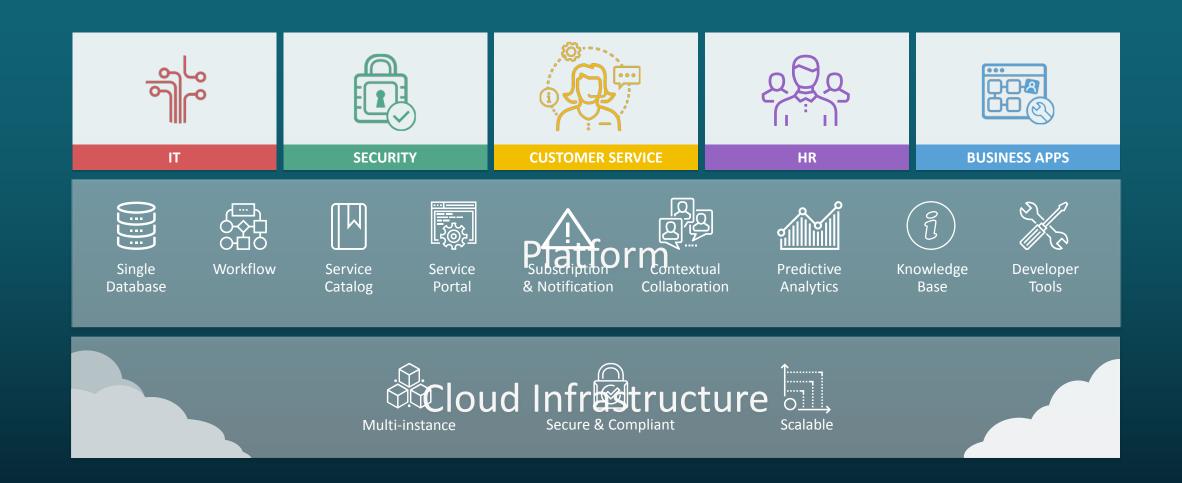
Higher Service Levels



The Lightspeed Enterprise™



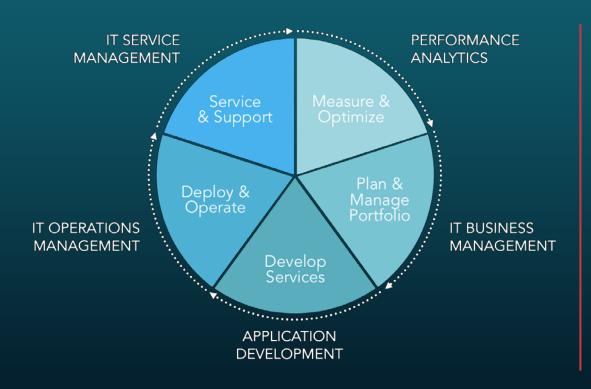
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# Create Your Lightspeed Enterprise<sup>™</sup> With ServiceNow



Increase speed, lower costs, and align to business priorities



Consolidate onto a single cloud platform

Maximize availability via service-awareness

Provide a seamless user experience

Improve performance with analytics

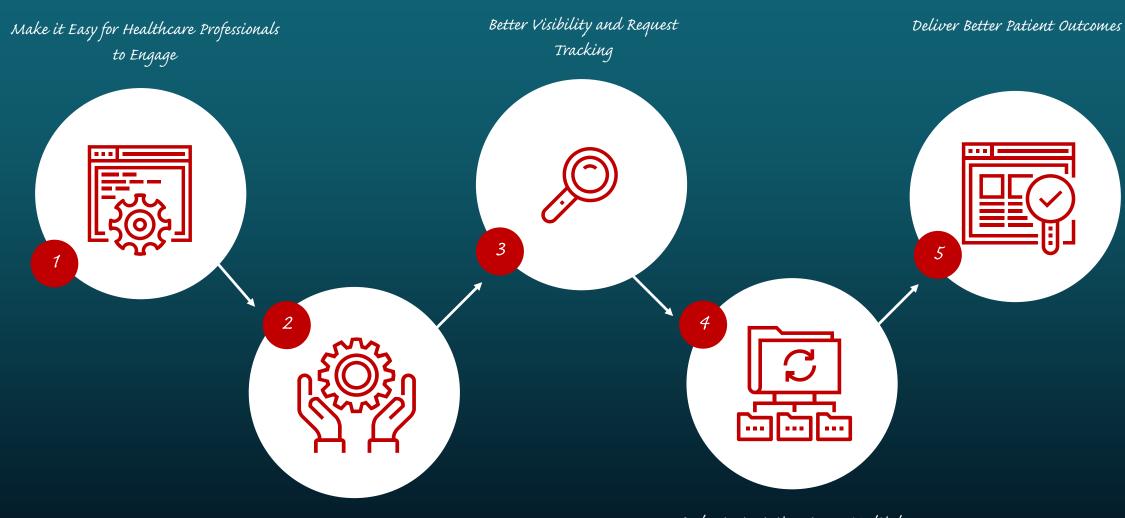
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WORK AT LIGHTSPEED™

IT HR Customer Service Security Operations Business Apps



#### Modernize IT for Better Patient Outcomes



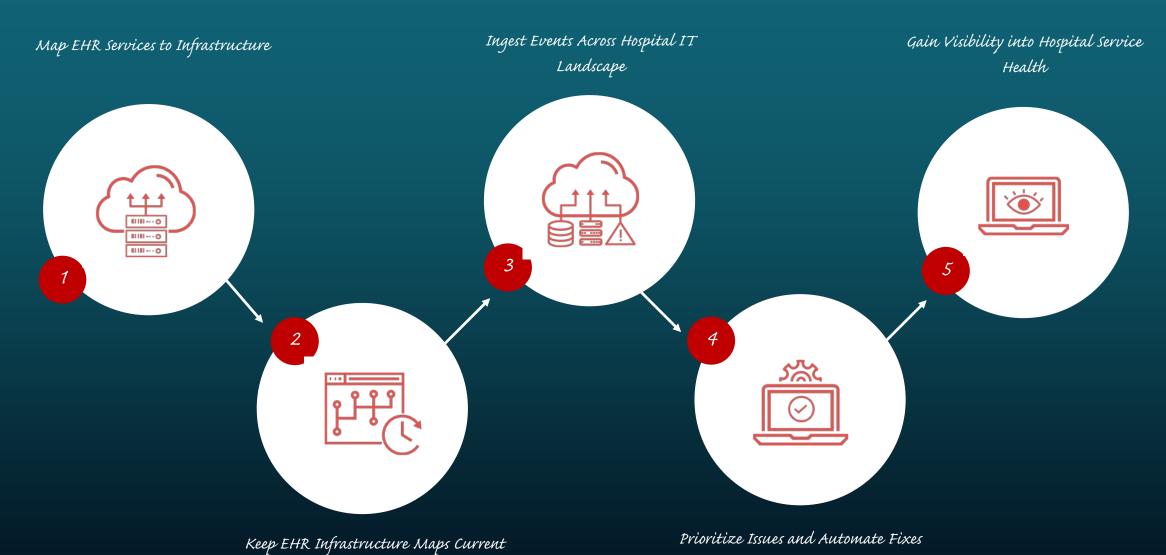
Allow Healthcare Professionals to Self-Serve or Request Any IT Service

Orchestrate Action Across Multiple

Departments

# Eliminate S

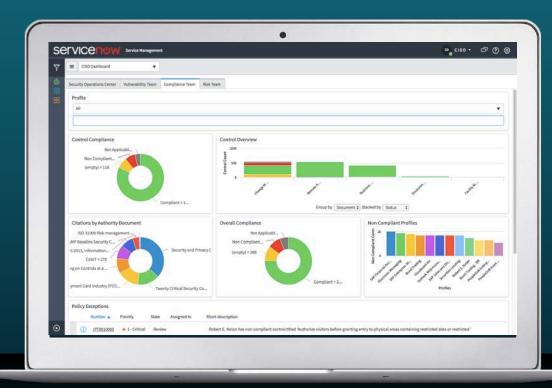
#### Eliminate Service Outages





#### Resolve Real Security Threats Fast

Align security & IT to resolve security threats on a single platform



Prioritize incidents by business impact

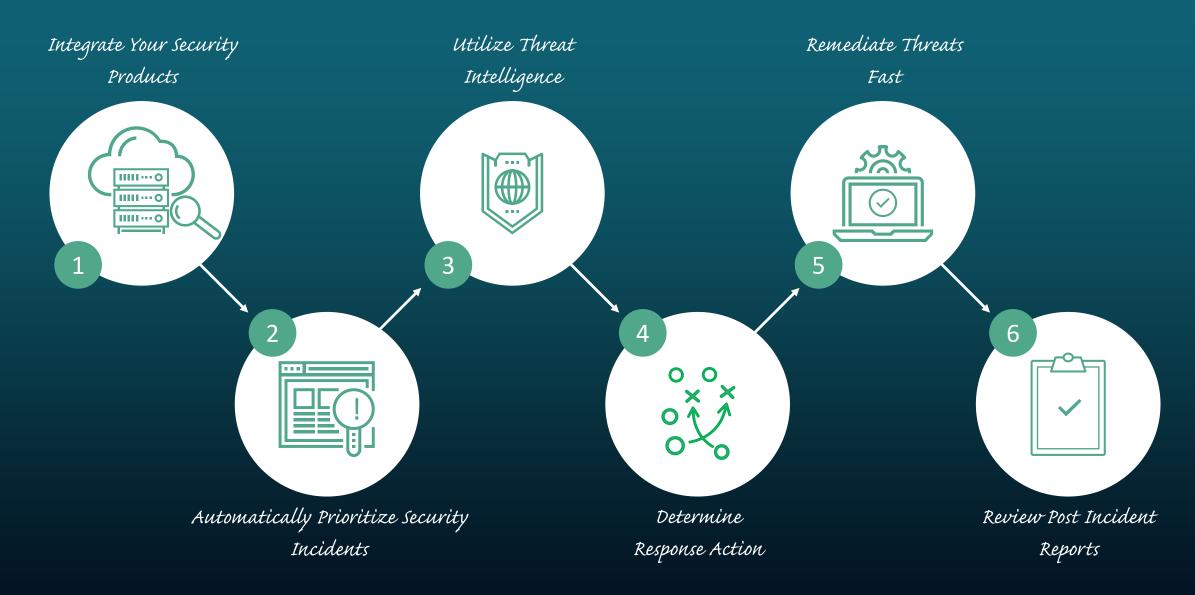
Automatically integrate threat intelligence

Hand off tasks between security & IT

Speed remediation with orchestration



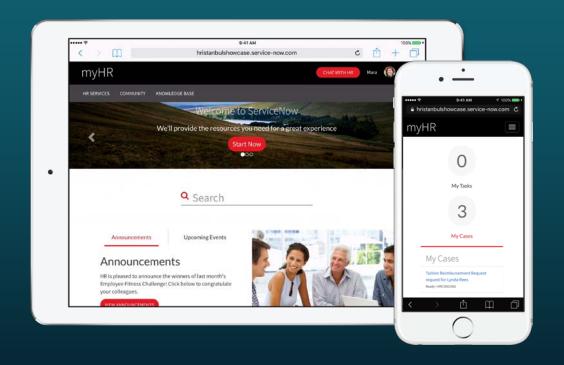
# Resolve Real Security Threats Fast





#### Consumerize The Clinical Employee Service Experience

Increase employee productivity and satisfaction while making HR more efficient



Deliver a modern consumer experience

Offer knowledge portals for self-service

Automate case management

Manage workflows across departments



# Consumerize The Clinical Employee Service Experience

Allow Employees To Request Any HR Service



Orchestrate Action Across Multiple Departments



Provide Instant Answers
To Questions



Automatically Route Cases

To The Right People

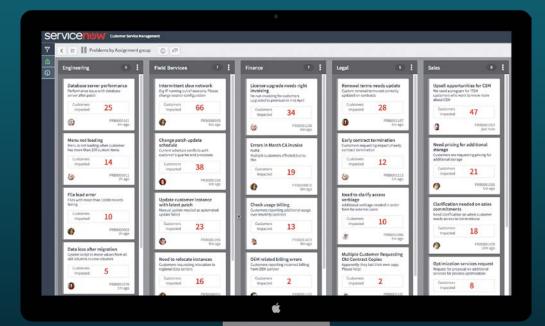


Provide A Consumer-like Service Experience



#### Resolve Customer Issues At Lightspeed<sup>TM</sup>

Connect teams to fix issues and proactively prevent calls



Create self-service portals for common tasks

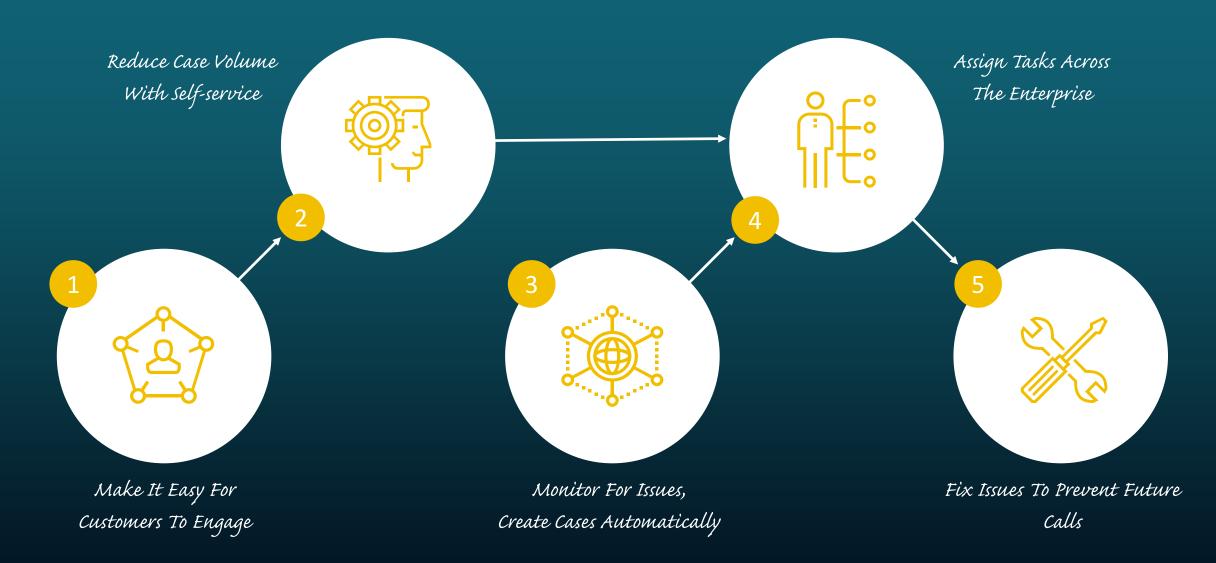
Identify root cause to speed resolution

Assign issues to the right department

Identify trends to preempt customer issues



## Resolve Customer Issues At Lightspeed





#### Build Business Applications At Lightspeed

Power your digital transformation



Build on a single mobile & web development platform

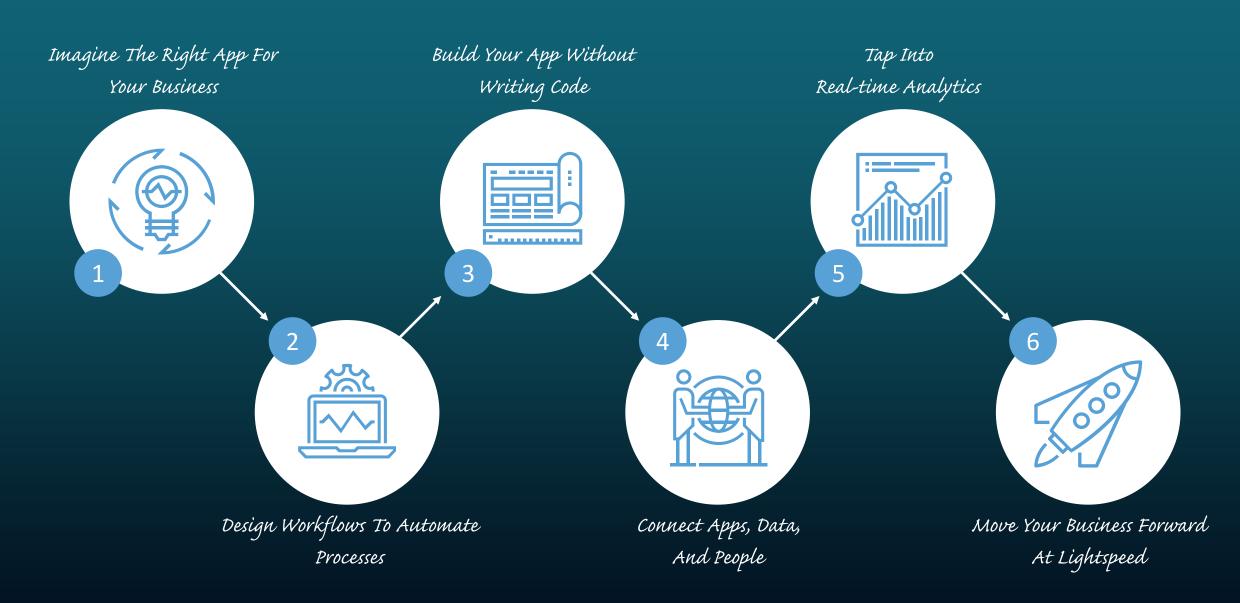
Assemble contextual workflows on one system of record

Create a common, consumer-like experience for all apps

Simplify development so anyone can build apps



### Build Business Applications At Lightspeed™



## The Results Are Game Changing



Energized Employees



Game Changing
Economics



Higher Service Levels

# servicenuw\*

WORK AT LIGHTSPEED™

IT HR Customer Service Security Operations Business Apps