

PRESS RELEASE

ICS Group achieves Platinum status in solution partnership with SOTI

The ICS Group is pleased to have achieved Platinum partner status in its solution partnership with SOTI. Working together closely for many years, the two companies have set themselves the goal of driving digital transformation for companies worldwide and helping them master the challenges of the modern, mobile working world.

Kelsterbach, July 10th, 2023: The ICS Group (ICS) and SOTI have been working closely together for several years to offer first-class solutions for companies worldwide. ICS has made a name for itself in the market as a full-service solution integrator in the field of digital transformation and the automation of business processes. Another milestone has now been reached with the achievement of the Platinum partner status. The partnership with SOTI enables ICS to go beyond its own software development to offer innovative enterprise mobility technologies and comprehensive software platforms to meet customers' individual needs and support their business growth.

SOTI, a global leader in mobile device management and security solutions for mobile business devices, offers a wide range of products and services to help organizations effectively manage their mobile devices and applications. SOTI's solutions provide a secure and efficient environment for organizations to support their mobile workforce and streamline their mission-critical operations.

By achieving the Platinum level in the solutions partnership, the ICS Group underscores its continued competence and commitment to excellent customer service. The Platinum level is the highest customer level in the partnership and illustrates the close cooperation and extensive know-how of the full-service solution integrator.

"We are proud to have reached the Platinum level in our partnership with SOTI," says José da Silva, Chief Sales Officer of the ICS Group. "This award is an

expression of the reliable and trusting cooperation, both in day-to-day business and in exclusive enterprise projects. Enterprise mobility management was and is a strategic business area for ICS, which is why SOTI is an essential partner for us."

Stefan Mennecke, VP of Sales, Middle East, Africa & Central, Southern and Eastern Europe at SOTI, comments: "The ICS Group has been a reliable partner for many years and we are very pleased that this cooperation has now reached the highest possible level with the platinum status. By helping solution providers deliver tailored solutions, we help them to strengthen their relationships with their customers over the long term, while evolving both their business model and revenue opportunities."

Despite the pandemic and global crises, the two companies have been able to further expand their project business over the past two years, which has resulted in staff growth in the respective divisions on both sides. Building on this, the partners will continue to support companies in mastering the challenges of the modern working world, increasing sustainability and ensuring the security of mobile infrastructures.

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About ICS Group

The ICS Group (ICS) supports mid-tier companies and groups with the digital transformation of their supply chains – end to end. With individual consulting, innovative IoT technologies, integrative platforms and software plus customized IT service management, customers will get sustainable solutions for their growth and internationalization. This way, ICS dynamizes production by means of KI, real-time analytics, and industry 4.0 marking, automats stock logistics with WMS and SAP® solutions as well as robotics, speeds up extra-logistics with business apps, track & trace and telematics, or visualizes POS with digital assistants. As a full-service partner ICS reliably manages mixed IT hardware as well as IT hardware and IT architectures. From the product itself up to IT and logistic outsourcing, users will get individually tailored infrastructure solutions. The ICS group includes software development, special plan construction, label production, a multi-lingual service desk, a certified repair center, and Europe wide field service. The solution integrator, located in the metropolitan Rhine-Main area, can offer more than 30 years of international project competence, and currently employs about 300 specialists.

Press photos

You will find the following image material in print resolution in the appendix.



Picture: from left to right: José da Silva (Chief Sales Officer, ICS Group) is happy about the official presentation of the certificate by Andrea Kaebelmann (Channel Manager DACH, SOTI) and Guido Otte (Regional Director Central Europe, SOTI).