



## CARE Labeling & Marking – Operator Model for highly available Marking Processes

**„Thanks to the reliable solution of ICS we can pay demand-oriented for our marking requirements. We have a scalable process and we could reduce our fix costs.“**

### **Reliable customised Marking Supply at a fixed Price.**

✓ **Innovative** ✓ **Sustainable** ✓ **Fair**

Imagine that your marking processes work for 100 % – without any system failures, standstill and consumable bottlenecks. Imagine that your marking process just grows with your requirements, without a complex system evaluation, interface adaption and without an investment in new hardware. Imagine your marking process runs by itself: You just push the button and concentrate your resources on your core business!

#### **A operator solution for your intra logistics & shipping processes**

Your dream solution will become reality. With CARE Labeling & Marking ICS provides you a flexible operator solution for marking of pallets and carriers – demand-oriented and highly available.

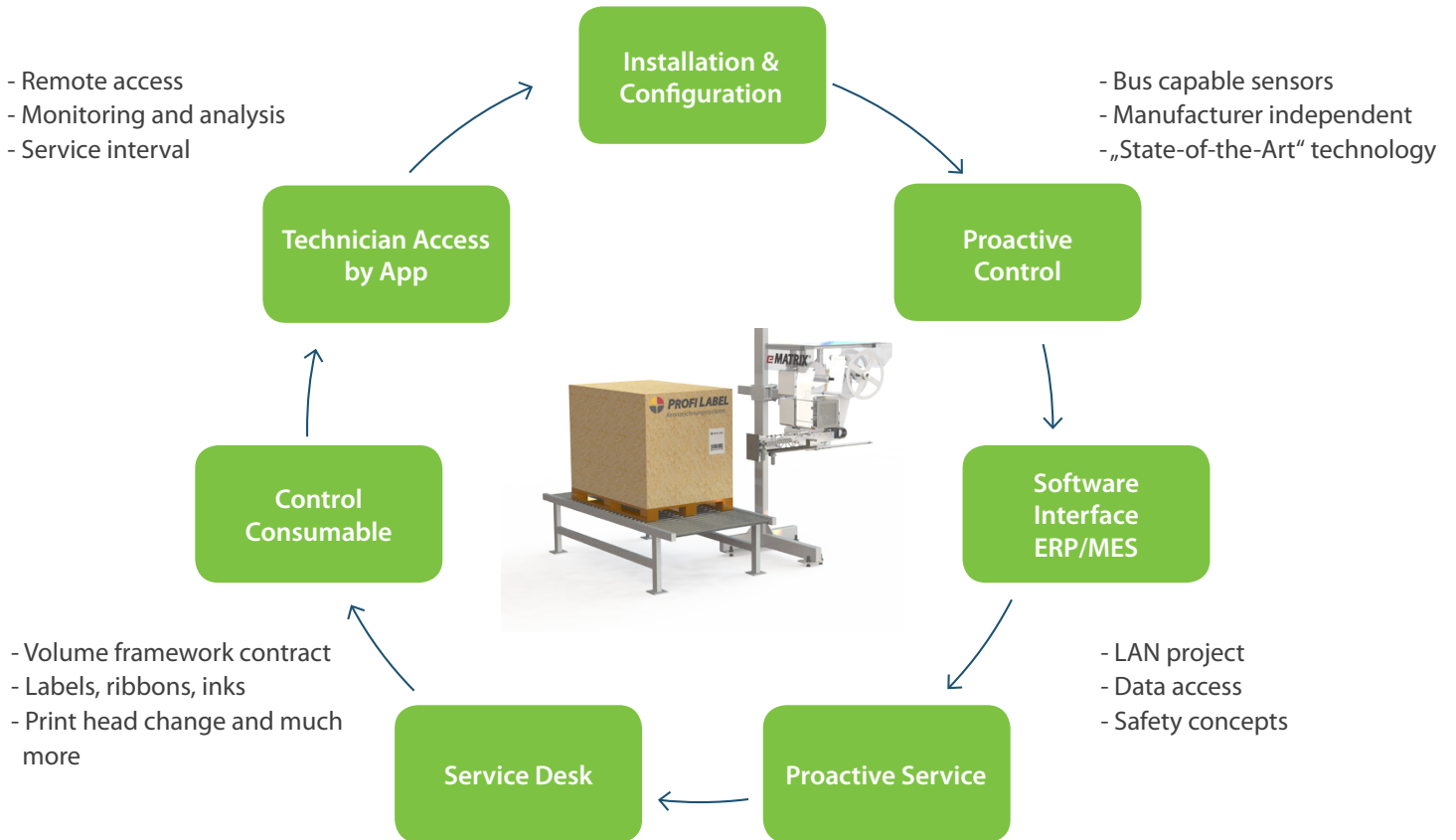
After individual analysis and conception ICS will install and operate your custom-fit labeling system with sensors, peripheral IT hardware, control software, consumables, preventive services and 24/7 monitoring. You receive available industry technology on base of a monthly pay. This fixed price is guaranteed for the whole contract term without any price adjustments. Investments for the fixed assets and amortisations will be completely dropped. As a consequence your EBIT will increase.

#### **Smart marking in the age of industry**

By the elimination of investments you have capital, which you can use to digitize and to automate further processes in your supply chain. The operator model is especially interesting, if you have a high marking requirement, own several locations and your processes are complete networked.

**Integration. Consulting. Managed Services.**

# How it works: CARE Labeling & Marking

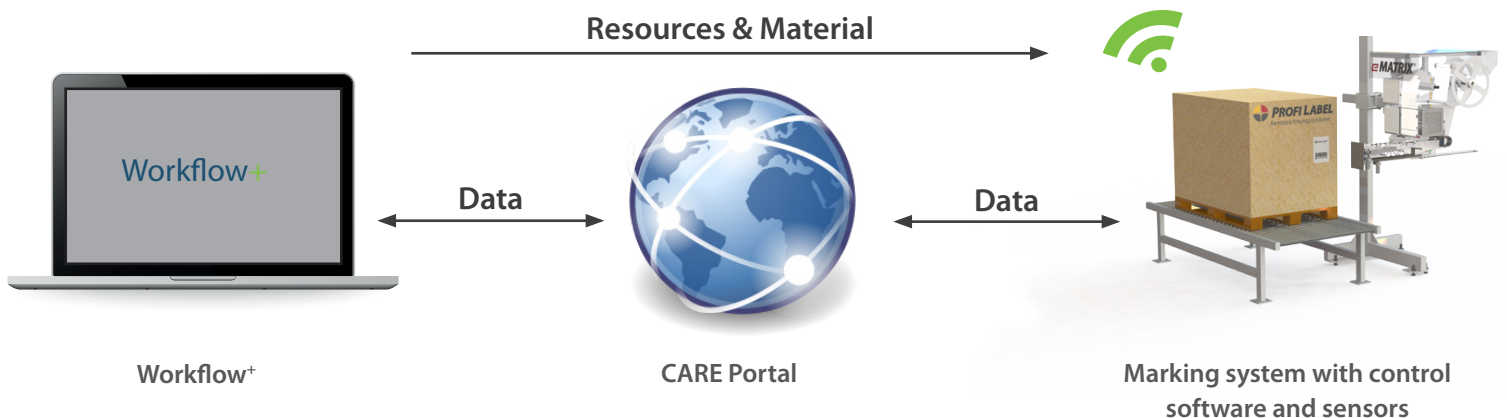


## Marking without stillstand and worries!

After demand analysis and solution conception ICS install custom-fit networked marking systems. The integration of the system in your IT, for example ERP, MES, LVS, will be made by standardized interfaces. Depending on your requirements the system will be equipped with intelligent electronic and sensors for the proactive device management (for example temperature and compressed air measurements, operating hours counter, error messages, service intervals).

CARE Labeling & Marking works in the background of your marking process and communicates over your web service about condition data and consumption data to the central and protected CARE portal. Over the belonging web interface the automated data processing, the monitoring and the trigger for defined routines will be made. On-site services like maintenances will be managed by the collaboration platform „Workflow+“. Per live monitoring app you have a real-time transparency about the status of your labeler.

## CARE Labeling & Marking

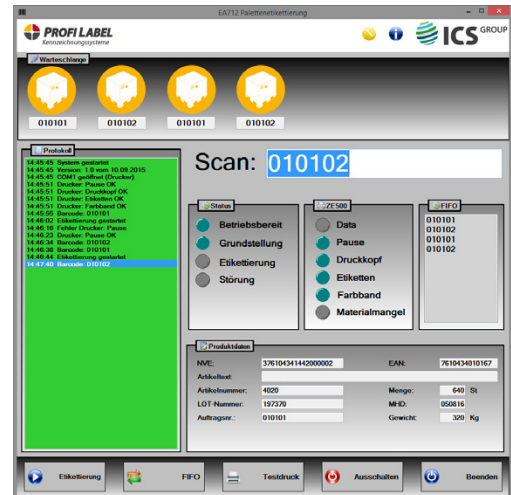


# Your strong Partner for Marking Processes

The ICS Group has a long-term project expertise and provides all resources, which you need for the professional management of your marking processes Europe-wide. These include inter alia:

- Multilingual service desk
- Manufacturer independent repair center
- International field service
- Modern label production
- Own label and inkjet series
- Machine construction in special structures
- Own software and app development
- Business partner of leading manufacturers like Zebra, Honeywell, Sato, Nice Label

ICS is able to network your marking processes seamless with your supply chain. Own innovative IT solutions guarantee for example the identification and the track & trace of goods and shipments, ensure optimized packing processes and pallets and an automated transporting label print by supplier requirements including real-time despatch advice.



## Your Key Benefits:

- Highest availability of your marking systems
- Complete carefree marking processes
- No investment budget needed
- You just pay the real operating costs incurred (no burden of your business assets)
- Highest flexibility in case of changes (growth or economic fluctuations).
- Use of most modern and networked technology for fast, safe and transparent processes
- Discharge of your employee resources and concentration at your core business

**CARE** Labeling & Marking  
Labels • Machines • Services

Ensure customised marking supply with the innovative operator model and take the step to the new industry technology.

**Printing**      **Shipment**      **Software**

**Transparency**      **Industry**

**Production**      **Storage**      **Paletts marking**

**Service**      **Complexity reduction**

**Liquidity**      **Labels**      **Logistics**

**Marking**      **Process safety**

[www.ics-group.eu](http://www.ics-group.eu)